**Session VIII – Breakout Sessions: “Tables Turned: Alumni Association & Gov’t Relations**

Alumni Relations professionals

1. How we see the GR roll

1. Territorial
2. Information hording
3. Lack of trust
4. Information experts
5. Strategists
6. Insular
7. Risk averse
8. Connectors
9. Transient/high turnover
10. Internal facing, not community oriented
11. Last minute/reactive
12. Fluid
13. Limited in scope
14. Under funded/fewer resources
15. Understaffed or overstaffed
16. Lack of reciprocity
17. Obtuse/wonkish

2. How our GR colleagues see us

1. Interloper
2. Periodically helpful
3. Potential liability
4. Alumni Associations make people feel good
5. Connect alumni to decision makers
6. Uptight or inflexible (Foundation staff)
7. In the business of fun rather than substance
8. Providers of funds.
9. Extra engagement
10. “Break glass in case of emergency”
11. Resources and volunteer management

3. Opportunities for positive collaboration

1. Improve communication
2. Consistent meetings
3. Always inform our colleagues of meetings and interactions with legislators
4. Provide space at our events for legislators and legislative staff
5. Clarity of roles – Staff vs. volunteers
6. Acknowledging who is an expert in what
7. Newsletters could carry GR content
8. Create advocacy coordination team
9. Annual strategic plan
10. Include local, community and campus relations colleagues in advocacy strategy